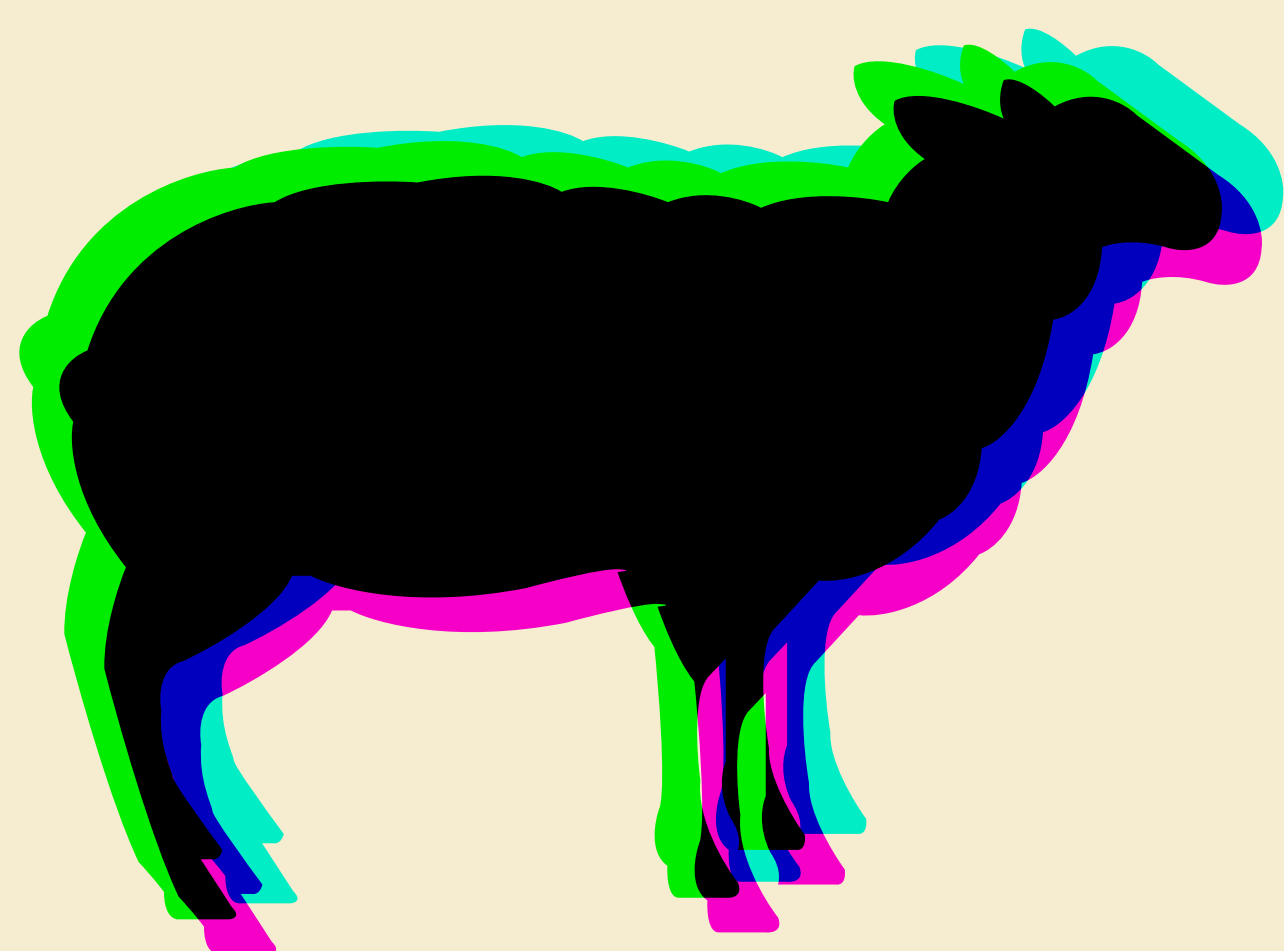


SFK 2025[🐦]
10th Edition

24-26 October 2025,
Prishtina, Kosovo



Sponsorship Package

Introduction

Software Freedom Kosova (SFK) is the leading annual open source conference in Southeastern Europe. For seventeen years, SFK has brought together developers, students, researchers, entrepreneurs, and activists to connect, learn, and promote free/libre and open source software and hardware. Across the years SFK have hosted Glynn Moody, Bruce Perens Leon Shiman, Peter Salus, Rob Savoye, Mikel Maron, etc. This year marks the 10th jubilee edition, a special milestone that celebrates seventeen years of open source impact in Kosovo and beyond.



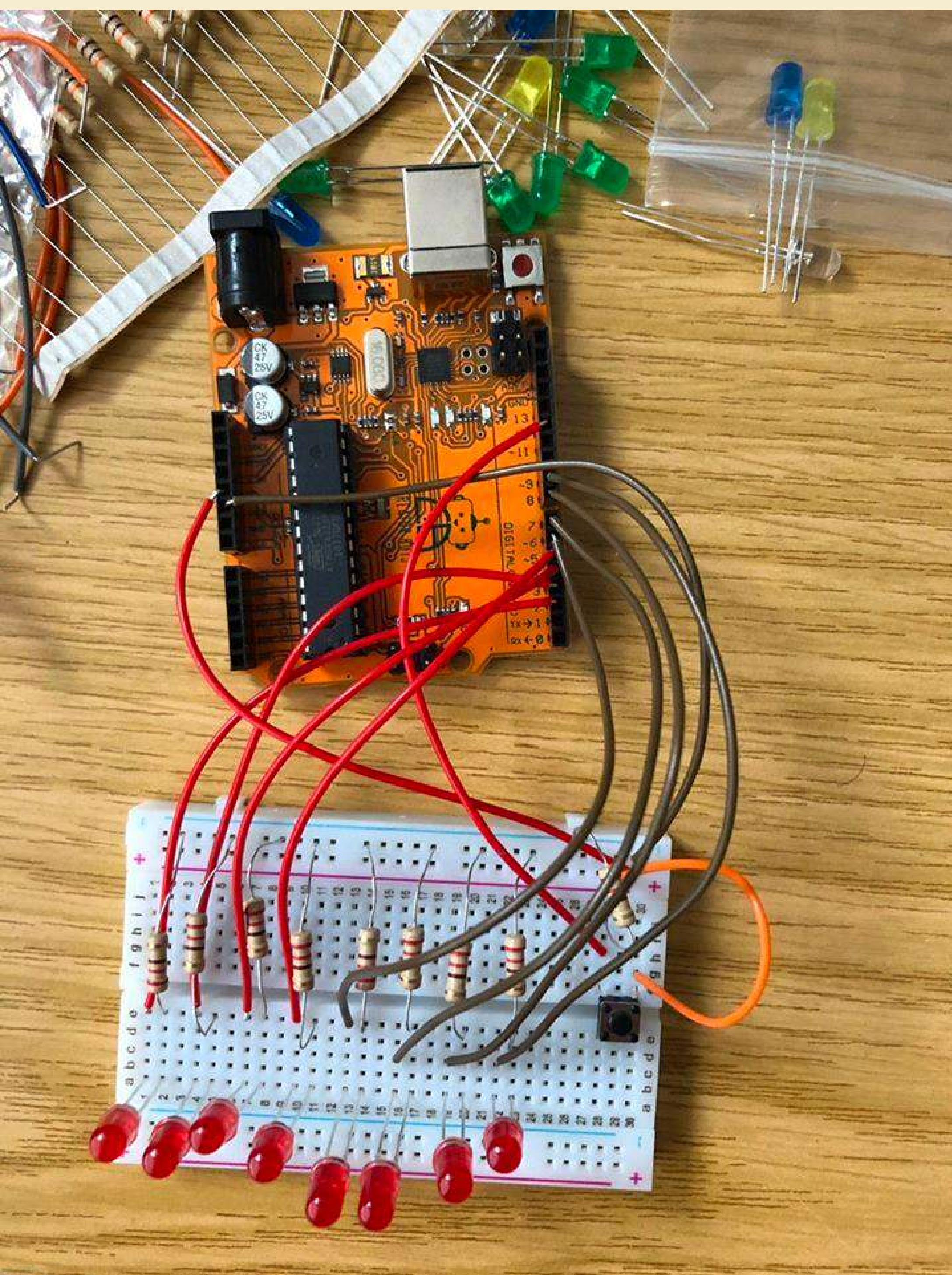


Our Audience & Legacy

SFK is expected to gather 500+ physical attendees and thousands of participants across our online presence and social media platforms, including:

- Software & hardware developers
- Startups & tech professionals
- University students and educators
- Civil society, digital rights activists, and public sector actors

Past editions helped spark projects like OpenStreetMap Kosovo, Prishtina Hackerspace, Wikipedia in Albanian, and dozens of meetups, workshops, and civic tech prototypes.



This Year's Focus

Open Hardware, AI & Machine Learning

The 10th edition of SFK will highlight how free and open source technologies are shaping the future, especially at the intersection of hardware, artificial intelligence (AI), and machine learning (ML).

We're entering a time where open hardware and open source AI are unlocking new ways to build smarter, more accessible technology from public sensors to classroom IoT. SFK 2025 will explore how these tools come together to spark innovation from the ground up.

Through hands-on workshops and talks, we'll focus on real-world uses and practical learning that empower developers, educators, and cities to create open, smart, and inclusive solutions.

KEYNOTE Speaker

We're excited to host David Cuartielles, co-founder of Arduino and winner of the 2025 Open Source Award for Skills & Education, as our keynote speaker. David's work in electronics and education has impacted millions worldwide. His presence marks a major highlight in this special edition.



David Cuartielles,
co-founder of
Arduino



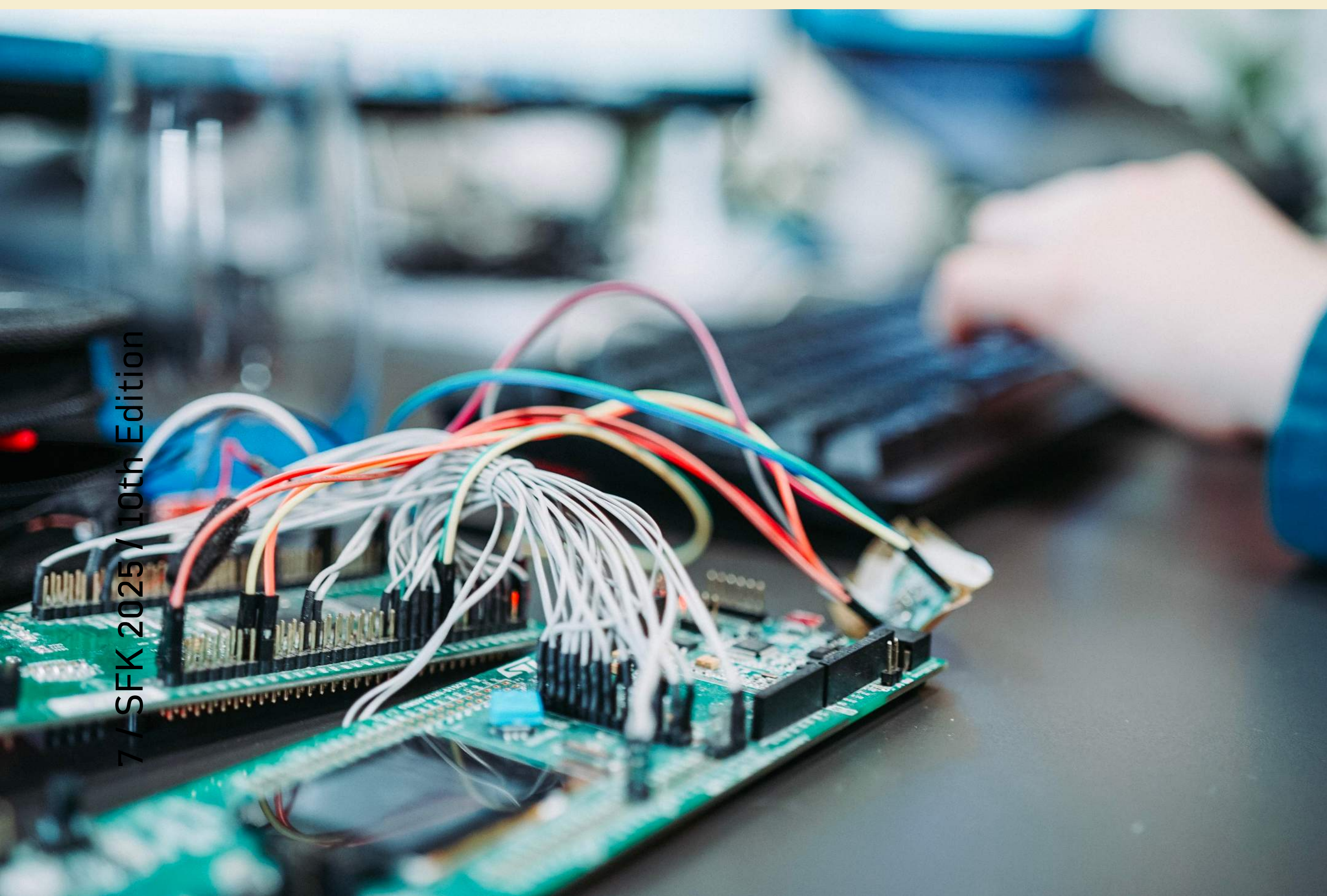
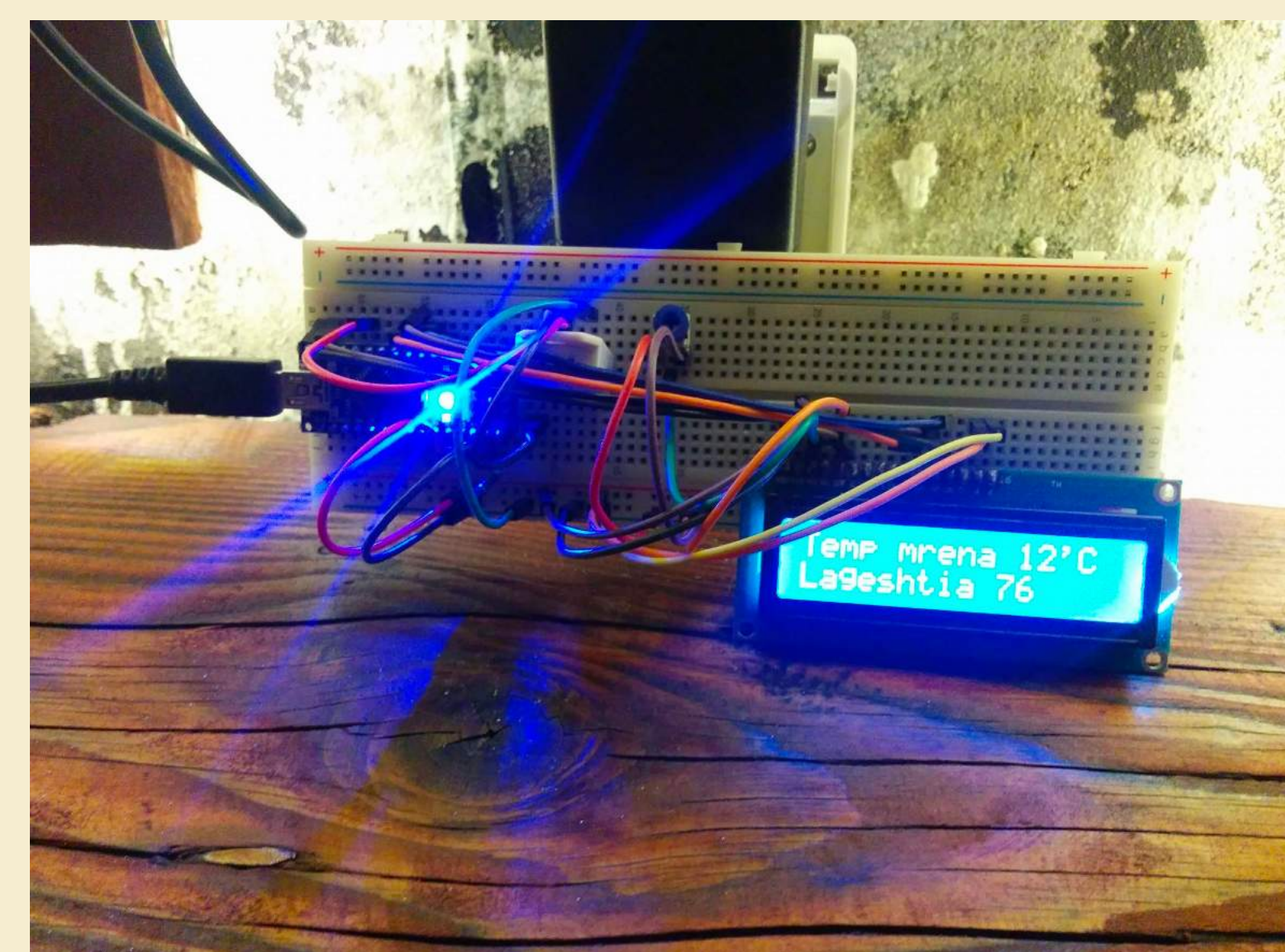
Objectives & Why Sponsor

SFK 2025 aims to:

- Promote open technologies and digital literacy
- Boost practical skills in AI, ML, IoT, and electronics
- Inspire innovation, collaboration, and civic tech action
- Strengthen Kosovo's and Southeastern Europe's open source community
- Connect local talent with global expertise

Why sponsor?

- Be part of the largest open source enthusiast gathering in the region
- Connect with 500+ physical attendees and thousands of online participants: developers, engineers, researchers, students, startups
- Gain brand visibility among local and European tech ecosystems
- Support the growth of open source, AI, and hardware innovation in Southeastern Europe
- Align your company with values of access, innovation, and community



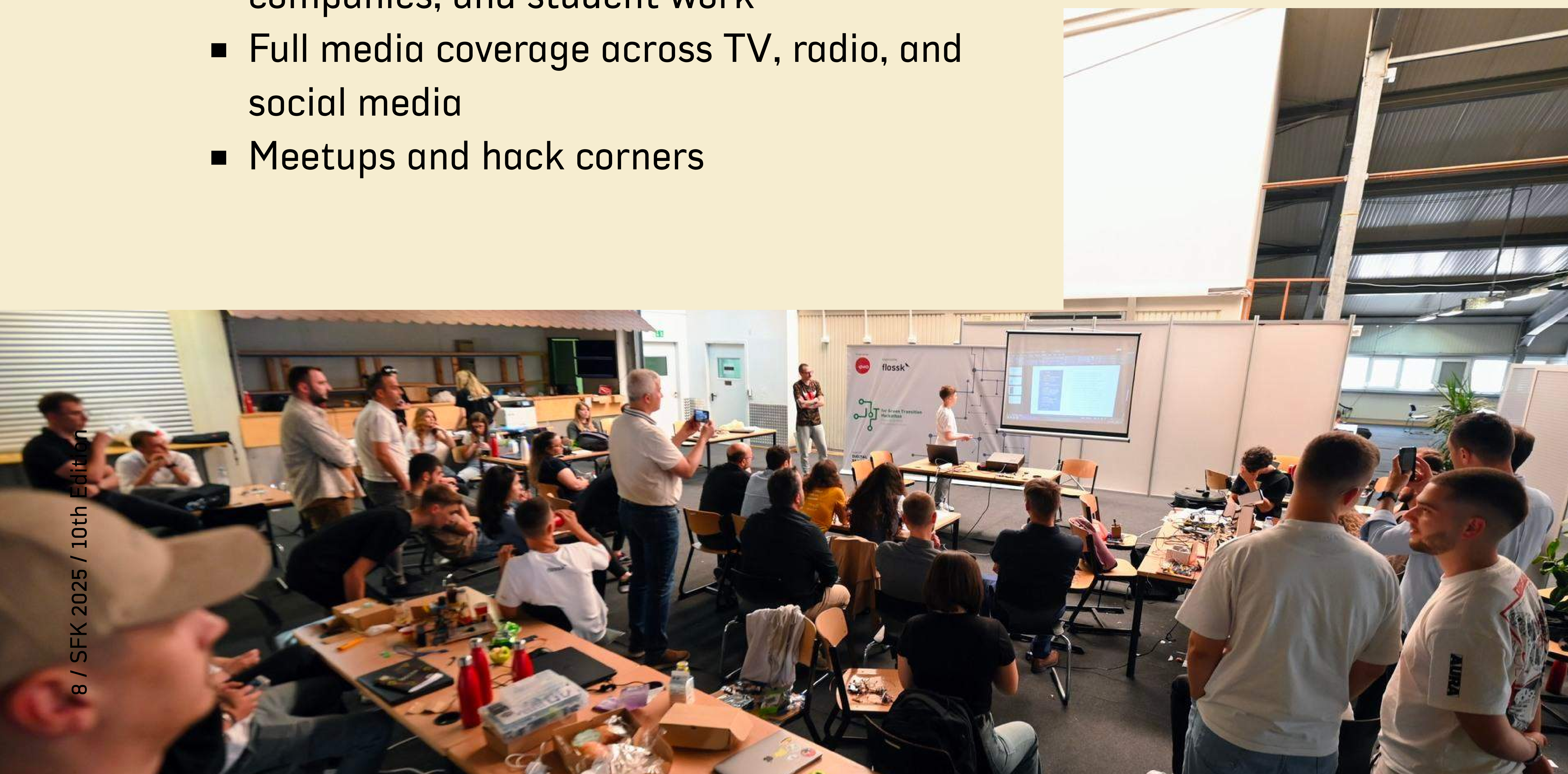
Conference Highlights

SFK 2025 proudly welcomes David Cuartielles, co-founder of Arduino and winner of the 2025 Open Source Award in Skills and Education, as our keynote speaker. His work has empowered millions through open hardware, education, and inclusive innovation. His presence marks a milestone for Kosovo's tech scene.


Alongside David, the conference will host 13 other speakers from Kosovo, the Southeastern Europe, and across Europe, ranging from developers, researchers, and educators to civic tech leaders and AI specialists.

Together, these speakers will deliver a diverse and hands-on program featuring:

- 8 Hands-on workshops in hardware, AI, machine learning, and IoT
- Ice-breaker night & Speaker dinner for networking
- A community exhibition area for projects, companies, and student work
- Full media coverage across TV, radio, and social media
- Meetups and hack corners



Sponsorship Packages

	Diamond Two spots	Platinum Four spots	Gold Five spots	Silver	Bronze	Supporter
	14,000€	8,000€	4,500€	3,000€	1,000€	Flexible
Sponsored Talk in Main Stage Program	 <div>Kyenote — prime time</div>					
Sponsored Workshop (Half-Day)						
Logo on Podium Banners (All Rooms)						
Mention in Press Releases						
Blog Post on Conference Website						
Logo on Main Conference Banner						
Logo on Conference Website						
Expo Space in Exhibition Hall	Premium	Large	Medium	Standard	1 table	1 table
Access to FLOSSK's Annual Activities & Events						
Logo on Materials for FLOSSK Year-Round Activities						

About FLOSSK[🐦]

Free Libre Open Source Software Kosova (FLOSSK) is a Kosovo-based NGO founded in 2009. FLOSSK promotes free and open source technology, open knowledge, and digital rights.

Besides successfully hosting 9 editions of Software Freedom Kosova, we've proudly organized renowned regional and global conferences that have brought together hundreds of experts and enthusiasts, including:

- FOSS4G 2023, gathering over 750 participants from around the globe.
- DebConf22, hosting 300+ international attendees, showcasing the vibrant Debian community.
- State of the Map Southeast Europe, attracting 200+ participants, highlighting innovation in open mapping.
- 4 impactful editions of the BSides Security Conference, connecting top cybersecurity professionals and enthusiasts.

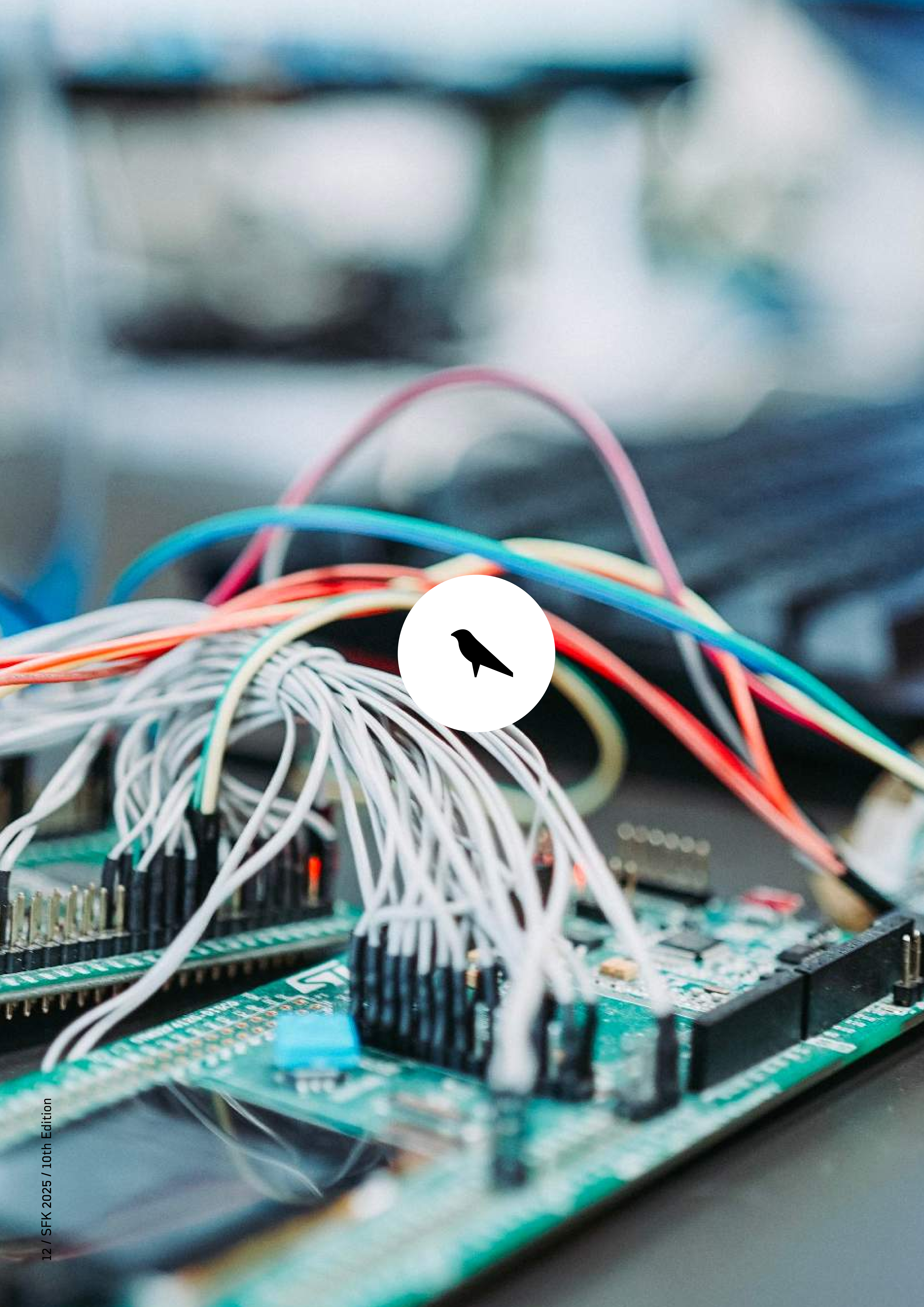
Our track record demonstrates our expertise and commitment in delivering high-caliber, international events that foster collaboration, innovation, and community growth.

Beyond organizing major international conferences, FLOSSK actively drives impactful projects and community initiatives year-round, including:

- Managing Wikipedia and OpenStreetMap projects in the Albanian language, enriching local knowledge and mapping.
- Leading innovative civic tech initiatives and creating practical open data tools that empower citizens and enhance transparency.
- Conducting engaging STEM education programs in public schools, inspiring the next generation of tech leaders.
- Organizing dynamic bootcamps, hackathons, and meetups, connecting and nurturing tech enthusiasts continuously.
- Operating Prishtina Hackerspace, a vibrant community hub blending technology, creativity, and art, fostering collaboration and innovation.

At FLOSSK, we don't just host events - we build thriving communities and drive lasting innovation.



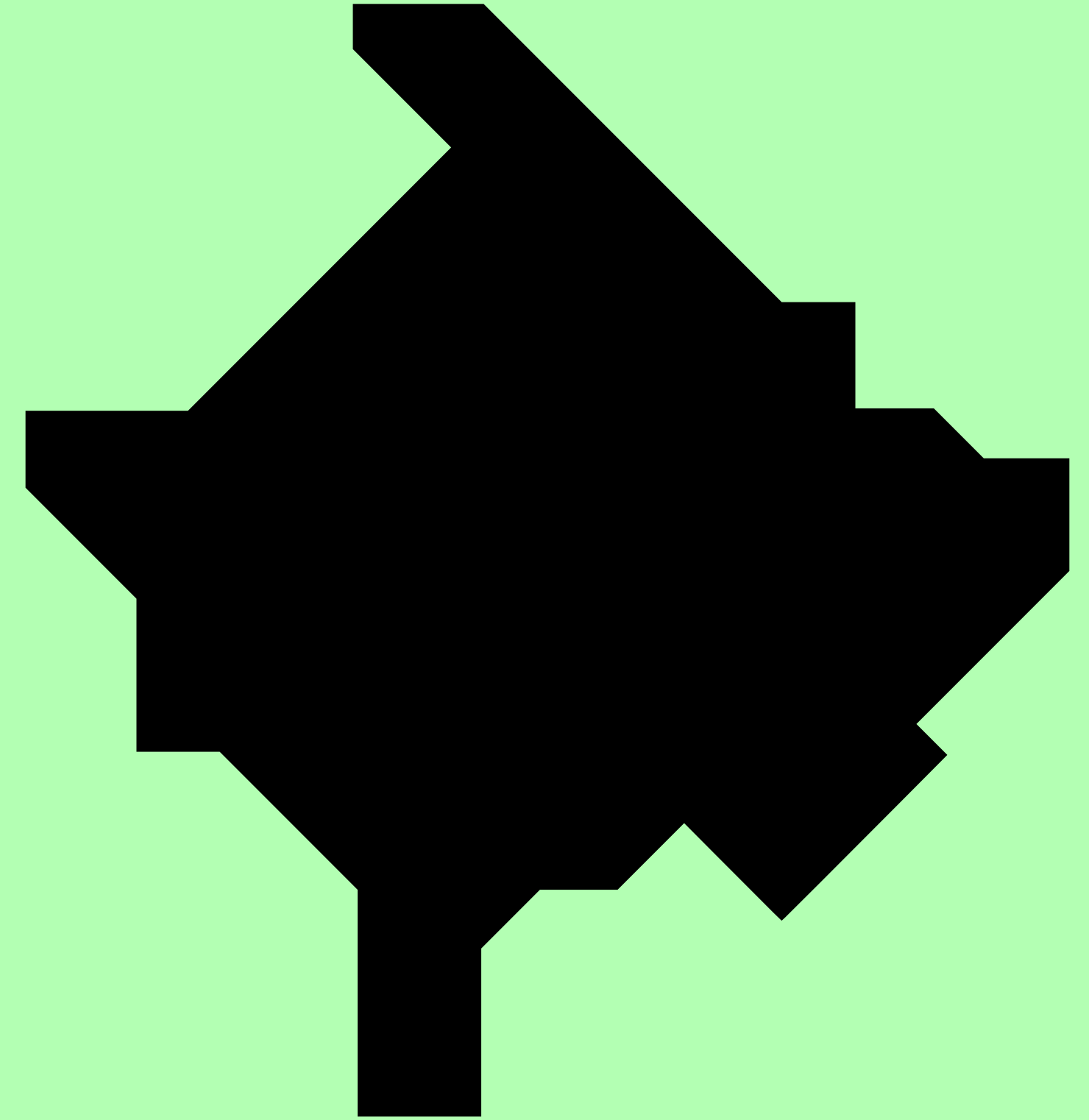


Why Kosovo?

Kosovo is emerging as an attractive nearshore outsourcing destination, particularly in IT, customer care, and business process outsourcing (BPO). Key drivers include:

- Cost-Effective Talent, where competitive labor costs are significantly lower than Western Europe.
- Strategic central-European location, enabling easy travel and cultural alignment.
- A rapidly growing tech sector with skilled professionals in software development and digital services.
- Multilingual Workforce, with high proficiency in English and German, facilitating seamless communication.
- Strong digital connectivity, backed by a high internet penetration rate.

By leveraging these strengths, investors can benefit from Kosovo's rapidly developing economy, dynamic workforce, and favorable nearshore environment, positioning themselves effectively in the European outsourcing market.



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